

## North Sea Maritime's Alubat Newsletter



### SPECIAL REVIEW EDITION

We are sending out this newsletter just a month after the end of the boatshow to coincide with the publication of the review of the 395 in Practical Boat Owner magazine, March 2010 edition, page 34. And the verdict? David Harding says 'The Ovni is built and fitted out with serious cruising in mind. She's reassuringly sturdy, full of practical detailing rarely seen on production boats and nicely finished.' Take a look at the full article and give us a call to answer any questions it provokes. Just to correct a couple of points - the line drawing of the 395 doesn't show the full rudder in the down position - see opposite - and the layout plan intimates that the forward heads is standard which it isn't.



Don't read PBO but want to see the review? Let us know.

### Factory Open Week

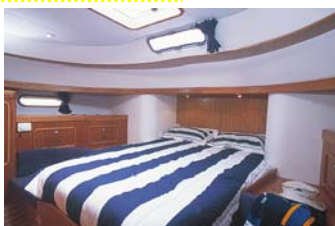
This will take place in Les Sables d'Olonne in the week of 15<sup>th</sup> March, combining a tour of the factory, seeing the build process and viewing the various models. Visits will be by appointment, please contact us for further details.

### Special Offers for last few Ovni deliveries this season

Alubat have just a few build slots left for deliveries this season for boats ordered by the end of March for delivery by the end of July. If this coincides with the timing you have in mind for your new yacht please let us know and we can give you the details of Alubat's offer which is model specific.

### OVNI 455cc FOR SALE

Excellent example of this rare boat, the only Ovni model with an owner's aft cabin. Fully equipped for global cruising with a very impressive inventory. Recently repainted hull and deck. £295,000 ex VAT. (Photo of sister yacht)



**New website is now live** - bear with us we're tweaking it every week. But looked at another way a good reason to keep on visiting - [www.northseamaritime.com](http://www.northseamaritime.com)

### Charter an Ovni

Ovni 385 - [www.charliesailing.co.uk](http://www.charliesailing.co.uk) - Lymington  
Ovni 435 - [www.explorenorth.no](http://www.explorenorth.no) - Norway.

### Contact : Stephen or Francine Johnson

North Sea Maritime Yacht Sales Ltd,

PO Box 5539,

Southend-on-Sea,

Essex. SS1 3TE.

Tel: 01702 584821/881

Mob: 07973 220 488

Email: [info@northseamaritime.com](mailto:info@northseamaritime.com)

Website: [www.northseamaritime.com](http://www.northseamaritime.com)

**PRICES:** We sell in Euros with a Sterling price only fixed at the time of the first payment if requested. The indication Sterling prices below reflect the Sterling/Euro exchange rate at the time of printing and also the VAT at 17.5%. If the exchange rate improves from this level the indication standard boat prices in Sterling will also go down.

	Euro ex VAT	£ inc VAT*	*Pricelist at 1st Nov 2009 £ prices, based on €1.14 = £1, are indicative only and will vary with ex-rate changes. Ex-rate 08-02-10. VAT at 17.5%. Copyright North Sea Maritime Feb 2010.
Ovni 365	€181,000	£186,560	
Ovni 395	€205,000	£211,295	
Ovni 445	€260,000	£267,980	
Ovni 495	€380,000	£391,670	
Alubat 58 from	€795,000	£819,400	
Cigale 14M	€340,000	£350,440	
Cigale 16M <b>NEW</b>	€440,000	£453,500	