

Stand NO12

North Sea Maritime's Alubat Newsletter

VARIATION ON A THEME

Another Ovni 395 but unlike any other - 3 double cabins, a single head and a dedicated shower room. Classic Ovni, owner inspired variation! Proof of the Ovni ethos that every yacht is born of a meeting between people, in this case a meeting between the owners and those nice people at North Sea Maritime who spoke to those nice people at Alubat about how best to fulfil this particular client's requests. Is it any wonder that part of the fun of owning an Ovni is meeting other owners and comparing their boat, probably even the same model, with your own! You may only buy a new yacht once in your lifetime. Why not have it exactly how you want? Talk to us about your dreams and let us help you fulfil them.



Alubat Launches a New Cigale 16

The "Cigale brand" is legendary amongst lovers of beautiful bluewater cruising yachts. But the all new "Cigale 16" built at Alubat's yard in Le Château d'Olonne is more than an evolution of the former Cigale. Designed by Marc Lombard it capitalises on recent advances in naval architecture and technical developments at Alubat to bring a new fast, elegant and comfortable cruising yacht to the market. More details on request.



New website is now live - bear with us while we get it up to speed, or looked at another way a good reason to keep on visiting - www.northseamaritime.com!

Charter an Ovni

Ovni 385 - www.charliesailing.co.uk - Lymington
Ovni 435 - www.explorenorth.no - Norway.

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STOP PRESS! OVNI 455cc FOR SALE

Excellent example of this rare boat, the only Ovni model with an owner's aft cabin. Fully equipped for global cruising with a very impressive inventory. Recently repainted hull and deck. Available now. £295,000 ex VAT. Ask us for the full spec and photos.



PRICES: We sell in Euros with a Sterling price only fixed at the time of the first payment if requested. The indication Sterling prices below reflect the Sterling/Euro exchange rate at the time of printing and also the VAT at 17.5%. If the exchange rate improves from this level the indication standard boat prices in Sterling will also go down.

| | Euro ex VAT | £ inc VAT* | *Pricelist at 1st Nov 2009 £ prices, based on €1.12 = £1, are indicative only and will vary with ex-rate changes. Ex-rate 04-01-10. VAT at 17.5%. Copyright North Sea Maritime Jan 2010. |
|-----------------------|-------------|------------|---|
| Ovni 365 | €181,000 | £189,888 | |
| Ovni 395 | €205,000 | £215,100 | |
| Ovni 445 | €260,000 | £272,750 | |
| Ovni 495 | €380,000 | £398,660 | |
| Alubat 58 from | €795,000 | £834,000 | |
| Cigale 14M | €340,000 | £356,700 | |
| Cigale 16M NEW | €440,000 | £461,600 | |