

Marina berth 325

## North Sea Maritime's Alubat Newsletter



### REVIEW OF THE 395 BY PRACTICAL BOAT OWNER

August saw the 395 'Fascinate' above in Studland Bay for a review with PBO which should be published in the next few months. It was a glorious day, 8.5 knots flying the red, white, black and orange asymmetric. She looked a picture in her stunning red and white trim and then we took her into the beach for an ice-cream run. The perfect end to a good day.

### OVNI 395 'Alice Louise' 3 cabin version

Alice Louise will be available for viewing by appointment in Hythe Marina (a short trip from the boatshow) during the boatshow period. This is a rare version in the UK so don't miss this opportunity. Call us to fix an appointment.



Photograph of sistership.

### Charter an Ovni

Ovni 385 - [www.charliesailing.co.uk](http://www.charliesailing.co.uk) - Lymington

Ovni 435 - [www.explorenorth.no](http://www.explorenorth.no) - Norway.

Ovni 435 - [www.argyll-yachtcharters.co.uk](http://www.argyll-yachtcharters.co.uk)

**Contact : Stephen or Francine Johnson**

**North Sea Maritime Ltd,**

PO Box 5539,

Southend-on-Sea,

Essex. SS1 3TE.

Tel: 01702 584821/881

Mob: 07973 220 488

Email: [info@northseamaritime.com](mailto:info@northseamaritime.com)

Website: [www.northseamaritime.com](http://www.northseamaritime.com)

## 3 BUILD SLOTS RESERVED TO BEAT THE VAT RISE!

We have reserved 3 build slots with Alubat for boats to be built and delivered before the end of December 2009, beating the 2.5% VAT increase. And so you can use your new yacht in comfort over the winter months we'll throw in a heating system. All you have to do is confirm your order before the end of September.

## CAN'T WAIT A COUPLE OF MONTHS?

You could become the lucky owner of the 395 displayed at the show. Lucky because even more goodies have been added to her inventory including a bimini and colourful asymmetric and a full set of the latest electronics.

### WANT TO SEE OTHER MODELS?

We can show you various versions of the 395 and 365 in the UK but if you'd like to see a 445 then **Le Grand Pavois**, the boatshow in **La Rochelle**, is the place to go. This year it runs from 23rd to 28th September. Alubat will be exhibiting a 395, 445 and 495.

And then there's the **Paris** boatshow to look forward to in December. It runs from the 5th to 13th December at the Paris Expo.

More details available on request.

## STOP PRESS!

### OVNI 435 FOR SALE

Built 2005, standard 3 double cabins, 2 heads layout. Comprehensive inventory just being finalised as we go to press. Ask for details.

**PRICES:** We sell in Euros with a Sterling price only fixed at the time of the first payment if requested. The indication Sterling prices below reflect the Sterling/Euro exchange rate at the time of printing and also the VAT at 15%. If the exchange rate improves from this level the indication standard boat prices in Sterling will also go down.

	Euro ex VAT	£ inc VAT*	*Pricelist at 15th Nov 2008 £ prices, based on €1.15 = £1, are indicative only and will vary with ex-rate changes. Ex-rate 04-09-09. VAT at 15%. Copyright North Sea Maritime Sept 2009.
Ovni 365	€178,068	£178,068	
Ovni 395	€202,000	£202,000	
Ovni 445	€255,000	£255,000	
Ovni 495	€380,000	£380,000	
Alubat 58 from	€775,000	£775,000	
Cigale 14M	€335,000	£335,000	
Cigale 16M <b>NEW</b>	€440,000	£440,000	