

## North Sea Maritime's Alubat Newsletter



### Ovni 395#80 'Fascinate'

Excuse the headline on this page - it's meant to tempt visitors to the boat show to come and have a look at this enticing yacht. Enticing because she blends together so many aspects of the whole sailing experience. As you'll see, she can happily sit on her bottom allowing you to explore shallow creeks and get out of the marina trap. And yet her solid construction will take you anywhere - as evidenced by the large photograph of a sister ship among the ice floes on the back wall of the stand! Makes a change from the sunny Caribbean beach shots!

Every aspect of her functionality has been carefully considered to make her a versatile yacht - from the planning of the stern bathing platform, cockpit, accommodation and storage to the practical working deck layout. Come and see for yourself - if you fall in love we might even sell her to you!



### Ovni 395 from all angles: beached, afloat, on the lorry!

#### Get a taste for an Ovni - more charter opportunities

Many of you will already know of 'Jemima' the 385 run by Charlie Tait of Charlie Sailing ([www.charliesailing.co.uk](http://www.charliesailing.co.uk)) but there is now also an Ovni 43 'Lotus' for charter in Scotland ([www.scottishyachtcharters.co.uk](http://www.scottishyachtcharters.co.uk)) and a 435 in Norway ([www.explorenorth.no](http://www.explorenorth.no)). Contact them for further info.

#### Website Review

Our website is currently being revised and improved. We hope to go live with the new one at the end of Jan - keep checking!

#### DELIVERY NEWS & BOATSHOW OFFER:

Deliveries - a couple left for the 2009 season depending on the model. If you want a boat for delivery this season you can take advantage of the November 2007 price list. But hurry - deliveries are, as ever, limited.

**PRICES:** We sell in Euros with a Sterling price only fixed at the time of the first payment if requested. The indication Sterling prices below reflect the Sterling/Euro exchange rate at the time of printing the pricelists for the boatshow and also the reduction in VAT to 15%. However, the rate has already improved from this level and indication standard boat prices in Sterling have therefore gone down.

#### Contact : Stephen or Francine Johnson

North Sea Maritime Ltd,

PO Box 5539,  
Southend-on-Sea,  
Essex. SS1 3TE.

Tel: 01702 584821/881

Mob: 07973 220 488

Email: [info@northseamaritime.com](mailto:info@northseamaritime.com)

Website: [www.northseamaritime.com](http://www.northseamaritime.com)

	Euro ex VAT	£ inc VAT*	*Pricelist at 15th Nov 2008
Ovni 365	€178,068	£193,187	£ prices, based on €1.06 = £1, are indicative only and will vary with ex-rate changes. Ex-rate 5th Jan 2009
Ovni 395	€202,000	£219,150	
Ovni 445 <b>NEW</b>	€255,000	£276,650	
Ovni 495	€380,000	£412,264	
Alubat 58 from	€775,000	£840,800	
Cigale 14M	€335,000	£363,443	Copyright North Sea Maritime Ltd Jan 2009.
Cigale 16M	€394,000	£427,452	