

North Sea Maritime's Alubat Newsletter



395#80 View looking aft into the starboard storage area from the heads.

Ovni 395#80 'Fascinate'

In the past 4 years Alubat have built over 80 395's and we will have the very latest 2 cabin, single heads to show you at London boatshow in January. The heads has been revised to have a larger shower area, increased storage and improved access to the engine and stern gear. She will be displayed 'on her bottom' showing how comfortably she can take the ground. A family friendly boat with her 'easy-board' stern and safe cockpit. Just add water! 'Fascinate' is intended to be our demonstrator - unless someone makes us an offer we can't refuse of course!



Aliens aboard! Whilst not magnetic, aluminium certainly has a certain attraction for some 'people'! Just to say that ALL visitors will be welcome aboard at the 2009 Excel boatshow, even the green ones!



Ovni 395: from weldto paintto water

Heading off into the Wide Blue Yonder! A number of our Ovni's have departed these shores on their pilgrimage to the sun and others are venturing further afield next year. The Mediterranean, either round the outside or via the canals is a favourite destination but our furthest flung boat (so far) is currently in Guatemala. Be inspired, if you want to, an Ovni can!



Alubat's new logo - 'Boat's built to your requirements' - reinforces the personalisation possibilities available on all their yachts.

Ice-spy! - Such an inspirational photo we had to use it again. Thanks to our Norwegian colleague for sharing it with us. Copies will be available on the stand (N23A) at London boatshow, 9th - 18th Jan 09.



N23A



Paris Boatshow

Dates are 5th to 14th Decemer. Meet us on the stand on Saturday 6th. Line-up will be Ovni 495, owner's version, **NEW MODEL** Ovni 445, 3 cabin standard version, Ovni 395, 3 cabin, single heads.

PRICES: We sell in Euros with a Sterling price only fixed at the time of the first payment if requested.

DELIVERY NEWS: Deliveries - a couple left for the 2009 season depending on the model.

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	€uro ex VAT	£ inc VAT*	*Pricelist at 15th Nov 2008
Ovni 365	€178,068	£168,735	£ prices, based on €1.24 = £1, are indicative only and will vary with ex-rate changes. Ex-rate Nov 2008
Ovni 395	€202,000	£191,415	
Ovni 445 NEW	€255,000	£241,630	
Ovni 495	€380,000	£360,080	Copyright North Sea Maritime Ltd Nov 2008.
Alubat 58 from	€775,000	£734,375	
Cigale 14M	€335,000	£317,440	
Cigale 16M	€394,000	£373,350	