

## North Sea Maritime's Alubat Newsletter

### New Ovni 445 takes over the baton

As a result of innovations in both yacht design and at Alubat, the Ovni 445 takes up the baton from its brilliant predecessors the Ovni 43 and 435 but with the emphasis on more performance, more elegance and comfort whilst remaining faithful to the traditional Ovni concept of multi-chine, lifting keel yachts in 100% aluminium. Boat No. 1 is currently being exhibited at the Grand Pavois - the boatshow in La Rochelle, with boat no 2 just launched. Full details available soon.



The Ovni 455 - the concept (left) and the build (below).



### Where will yours take you?

Flexibility is our theme this show. This was prompted by the arrival of a photograph from Norway of a 395 at Spitsbergen. Contrast this with boats in Guadeloupe, on the beach in the Scillies, on the Essex mud and it brings home to us again the flexibility of the Ovni - warm climes, cold climes, lots of water, lots of mud, sand. The Ovni will take you wherever you want to go - it's up to you. And of course, flexibility isn't confined to where you go - the Ovni is one of the few production boats that allows you to personalise it to your own requirements.



### Cigale 14M UK Debut

At long last we have a Cigale to show in the UK and this is a fine example. She has been welcomed by the UK yachting press but in case you missed it the salient points are: Groupe Finot design, 100% aluminium, round bilge, fin keel, water ballasted, aft saloon, long-legged, ultra light displacement fast cruiser. Don't miss this opportunity to see something very special.

### Paris Boatshow

As usual we will be organising a trip to Paris to see the Alubat line-up which this year is sure to include the new 445. Dates are 5th to 14th December and we'll be going the first weekend, 6th & 7th. Contact us for more details of the line-up and of the trip.

**DELIVERY NEWS:** Deliveries - still a few left for the 2009 season depending on the model. Order now to beat the November price rise.

**PRICES:** We sell in Euros with a Sterling price only fixed at the time of the first payment if requested.

	€uro ex VAT	£ inc VAT*	*Pricelist at 15th Nov 2007
Ovni 365	€174,036	£164,900	£ prices, based on €1.24 = £1, are indicative only and will vary with ex-rate changes. Ex-rate Aug 2008
Ovni 395	€194,000	£183,830	
Ovni 445 <b>NEW</b>	€250,000	£236,895	Copyright North Sea Maritime Ltd Sept 2008.
Ovni 495	€380,000	£360,080	
Alubat 58 from	€775,000	£734,375	
Cigale 14M	€320,000	£303,225	
Cigale 16M	€375,000	£355,350	

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