

## North Sea Maritime's Alubat Newsletter

### 435 & 395 at Southampton, 365 at Hythe

As promised, we are displaying a 3 cabin 435 and 2 cabin 395 at the show, with a 365 just across the water at Hythe available to view by appointment during the show (call 07973 220 488). With such a choice now is the time to put your order in and beat the November price rise (see below).



**The boats to look for!** - Not that you can miss such distinctive good looks - although the 365 will look a bit different afloat rather than on the transporter! Left to right, 435, 395 and 365.

### 100% Aluminium - 100% Bluewater Cruisers

#### Beat the Price Rise

Alubat have announced that there will be new prices with effect from November. Orders placed before then for 2008 boats will be at the current price list. With the waiting list it would be a double advantage to get in early to make sure you get the build slot you want and save money!

**DELIVERY NEWS:** Deliveries from Spring 08 onwards although slots are filling up, with the Autumn round of boatshows just starting. Availability of larger models is very limited and may soon only be available from September 2008.

**Barcelona** - An opportunity to see a Cigale 14M at the boatshow in Barcelona - 3rd to 11th November. Ask for details.

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#### Paris Boatshow 1st to 9th December

Join us to visit this dynamic show where Alubat will be displaying three of the range including the brand new 495, seen below on her maiden sea trials. A very sleek, elegant yacht with all the classic Ovni hallmarks - 100% aluminium, multi-chine and lifting keel.



We'll arrive Friday evening (30th), have an informal dinner, spend some or all of Saturday at the boatshow, another dinner and then return to UK on Sunday. Call us for details.

**PRICES:** We sell in Euros with a Sterling price only fixed at the time of the first payment if requested.

	€uro ex VAT	£ inc VAT*	*Prices at 1st Dec 2006
Ovni 365	€171,000	£138,570	E prices, based on €1.45 = £1, are indicative only and will vary with ex-rate changes.
Ovni 395	€192,000	£155,590	
Ovni 435	€232,000	£188,000	
Ovni 455cc	€335,000	£271,470	
Ovni 495	€380,000	£307,930	
Cigale 14M	€315,000	£255,250	
Cigale 16M	€370,000	£299,830	Copyright North Sea Maritime Ltd Sept 2007.