

## North Sea Maritime's Alubat Newsletter January 2007



### Ovni 365's arrive en masse - where's the Doctor when you need him?

The picture left shows another 365 'Charente' arriving at Lymington, via Beaulieu, on a sunny day just before Christmas. She is just the advance party as another two will arrive before the end of June in the Cowes area.

**Cigale News** - Good news for followers of Alubat's other range, the fin keel, water ballasted cruiser racers, (with five in the production line in the next 15 months), the Cigale 16 'Antilles-Sail.com' recently



came first in her class in the Route du Rhum. 2007 is THE year to see one in build, please call for dates.



### Ovni 495 - the big one!

Early summer will see the first Ovni 495 leave the Alubat factory. She replaces the 455 in the range. We have an initial specification, layout plans and pricelist - if you'd like details please let us know.

**Man Overboard** After the Southampton boatshow we took part in a MOB manoeuvre with Yachting Monthly's journalist Tom Cunliffe, an enthusiastic sailor/volunteer (with drysuit!) and wife keen to research the possibilities of recovering him. Read all about it in the February issue of YM. The boat used for this exercise was an Ovni 435 'Tintin' which some of you may have seen at Hythe Marina during the show. This model has proved very popular and world renowned cruising writer, Jimmy Cornell, has one. His cruising guides are essential reading for long distance sailors as are his Ovni FAQ's. See [www.noonsite.com](http://www.noonsite.com) for more info.

**And finally**, the Ovni 435 is the model we have chosen to display at London boatshow as she most typifies the Ovni philosophy of long distance, short handed cruising in a strong aluminium alloy, functional, low maintenance yacht. A true '4 x 4' of the sea, go anywhere, then lift the keel and sit on the beach!

**PRICE & DELIVERY NEWS:** December saw a small increase in price in the larger models in the range, reflecting the rises in aluminium over the past couple of years which Alubat suppressed for some time. The 365 and 395 remain the same. Deliveries are available for autumn/winter 2007 and spring 08 onwards with the price fixed at the time of order.



**PRICES:** We sell in Euros with a Sterling price only fixed at the time of the first payment if requested.

	€uro ex VAT	£ inc VAT*	*Prices at 1st Dec 1st 2006
Ovni 365	€171,000	£138,570	£ prices, based on €1.45 = £1, are indicative only and will vary with ex-rate changes.
Ovni 395	€192,000	£155,590	
Ovni 435	€232,000	£188,000	
Ovni 455cc	€335,000	£271,470	
Ovni 495	€380,000	£307,930	
Cigale 14M	€315,000	£255,250	Copyright North Sea Maritime Ltd Sept 2006
Cigale 16M	€370,000	£299,830	

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