

North Sea Maritime's Alubat Newsletter September 2006

Ovni 365 - 'Alibi'

In the May issue you saw her in the buff, pre-paint. The finished article is bigger and better than we expected. Sailing performance is excellent, as with all Ovnis. She is a two cabin, owner's version with a modified cockpit locker partitioned to be part sail stowage, part bike shed!

There is a window of opportunity for test sails after the show closes as she will be based in Hythe Marina until 30th September. Please arrange this whilst at the show or by calling us when you get home and can't resist the temptation any longer!



'Alibi' shortly after baptism!

Ovni 435 at Hythe

We also have a 435, one of the most popular models, based at Hythe Marina during the boat show. 'Tintin', seen below at anchor during the recent Ovni Owner's rally in Studland bay, will be available to view by appointment. Again, arrange this at the show or by calling us on 01702 584 821.



Dates for the Diary? Paris boatshow 1st-11th December - Alubat will be showing most of their range. We'll take a group weekend of 1st to 3rd London boatshow - Jan 07 - another chance to drool over a 435!



Ovni Owner's Rally

Another resounding success and thanks to all those involved. A 25% year-on-year increase which we are hoping to beat next year! Watch this space.

Jemima's UK Tour - Just back from a transatlantic in May, Charlie and Jemima set off on a 'Round Britain' with clients David & Mary aboard. 54 days, 1,887 miles covered, fantastic sights and sailing. Read more at: www.justgiving.com/2006roundbritain

PRICE NEWS: September 2006 are now out with limited deliveries available for Summer 2007. Standard spec on all models includes electric anchor windlass, teak cockpit, wheel steering, 220v shore supply, battery charger, holding tank, H/C water, aft shower etcetera, etcetera, etcetera! (Oops - watching 'The King and I' once too often.)

PRICES: We sell in Euros with a Sterling price only fixed at the time of the first payment if requested.

	€uro ex VAT	£ inc VAT*	*Prices at 1st Sept. 1 2006
Ovni 365	€171,000	£138,570	£ prices, based on €1.45 = £1, are indicative only and will vary with ex-rate changes.
Ovni 395	€192,000	£155,590	
Ovni 435	€227,000	£183,950	Copyright North Sea Maritime Ltd Sept 2006
Ovni 455	€300,000	£243,100	
Ovni 455cc	€335,000	£271,470	
Ovni 495	POA	POA	
Cigale 14M	€310,000	£251,200	
Cigale 16M	€370,000	£299,830	

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