

North Sea Maritime's Alubat Newsletter May 2006

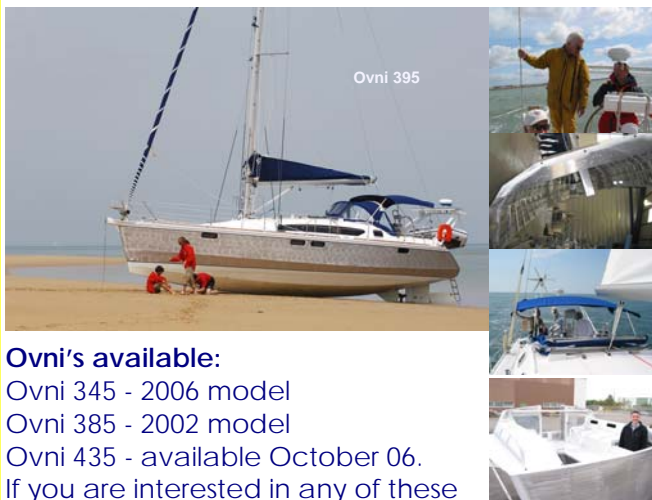
Ovni 365 - UK Debut at Southampton Boatshow

The first of the new 365's hit the water in Les Sables d'Olonne earlier this month. This has been an eagerly awaited event and there is a backlog of people waiting to test this model which promises to more than uphold the good name of the Ovni's. For those quick off the mark, there are a few build slots left for next summer (June/July) so now is the time to make that trip to Les Sables to confirm your order. Just give us a call and we'll arrange a test sail for you. The Southampton 365 is due to be launched at the end of June, giving her new owners time for a leisurely sail back before the show. Make sure you come and see the latest baby. We are also planning to have a 435 to view near to the show.



An Ovni 365 at the end of welding

Press coverage - the 395 featured amongst the top 100 yachts in the recent Yachting Monthly review. YM also saw the 435 compared, inaccurately, to the Southerly 42RS. Watch out for our reply in Reader's Letters!



Ovni's available:

Ovni 345 - 2006 model
 Ovni 385 - 2002 model
 Ovni 435 - available October 06.
 If you are interested in any of these boats please ask for details.

Website update: With the arrival of the new 365 we will be using the next couple of months to re-vamp the website. We will also be including a 'Secondhand' Section, showing Ovni's available as well as other makes currently owned by expectant Ovni owners.

PRICE NEWS: September 2005 prices are still current although deliveries are now into 2007. If time is of the essence contact us to reserve a production slot.

For latest news, views, pictures - check out our website: www.northseamaritime.com

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ARC and Back

Regular readers will know of the Ovni 385 'Jemima' owned by Charlie Tait of Charlie Sailing School. She was amongst several Ovni's on the 2005 ARC and is currently in the final stages of her return journey to the UK with one of our directors on board as crew. Apart from studying astro-navigation and '1001 ways to cook a tuna', he promises to share his experience with us in the next edition of the newsletter. Here's an extract from one of the emails we're received: 'Progress is good, wind is gusting 24 knots with boat speed reaching 8.5knts. Last night we had 10 knts for a while but have since reefed down and up several times. Mr. Hydrovane is doing a great job and is something not to be without especially considering how little he eats!'

3rd Annual Ovni Owner's Rally in August - contact www.ovniowners.co.uk if you've an Ovni and would like details.

PRICES: We sell in Euros with a Sterling price only fixed at the time of the first payment if requested.

	€uro ex VAT	£ inc VAT*	*Prices at 1st Sept. 1 2005
Ovni 345	€136,620	£110,700	
Ovni 365	€165,000	£133,700	£ prices, based on €1.45 = £1, are indicative only and will vary with ex-rate changes.
Ovni 395	€185,000	£143,950	
Ovni 435	€221,950	£179,850	
Ovni 455	€292,675	£237,170	
Ovni 455cc	€327,998	£265,800	
Cigale 14M	€302,020	£244,750	
Cigale 16M	€362,625	£293,850	

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