

North Sea Maritime's Alubat Newsletter December 2005

OVNI 435 LONDON EXCEL 2006 BERTH 26

A change of scenery - this year the Ovni will be on the dockside. The first outing for a 435 in London, this is the model most typical of the Ovni ethos - long distance, short handed cruising in a strong, practical, low maintenance yacht. They take Atlantic crossings in their stride and having crossed, anchor in the shallows of secluded bays. Exploration doesn't have to be limited to temperate climates; Ovnis are equally suited to iceberg territory although we hope we won't be seeing those in London in January. 'Baby it's Cold Outside' may be our theme tune but rest assured we'll be warm inside the Ovni!

Rare Opportunity to buy the Boatshow Boat

The 435 on display in London is for sale and available for immediate delivery. Her specification includes 3 cabins, 2 heads layout, oak interior, full navigation instruments, North Sails (inc fully battened main), heating and lots more. For the full spec please see our website www.northseamaritime.com.



Remember the summer? Ovni 435 in Guadeloupe

NEW 365 - UPDATE

- The jig for the first boat is under construction
- and all is on schedule for a March 2006 birth of Alubat's new baby. Several siblings are already on order 'off plan' and we now have the published specification. Please let us know if you would like to receive a copy.

Where can I see an Ovni? - FACTORY VISITS:

Due to demand (and the imminent arrival of the 365) we are scheduling a pre-season factory open week, provisionally March 6th to 10th 2006. You are invited to the Alubat production facility at Les Sables d'Olonne to see the various stages of construction involved in building an Ovni.

ARC Rally 2005

Regular readers will know of the Ovni 385 'Jemima' owned by Charlie Tait of Charlie Sailing. She is amongst several Ovnis taking part in this year's ARC. You can follow his progress at www.worldcruising.com/arc2005



Another beach, another Ovni!

PRICE NEWS: September 2005 prices are still current although deliveries are now into 2007. If time is of the essence contact us to reserve a production slot. For latest news, views, pictures - check out our website: www.northseamaritime.com

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PRICES:

We sell in Euros with a Sterling price only fixed at the time of the first payment if requested. Prices below apply to deliveries from September 2005 onwards, although deliveries are currently only available from January 2007.

	€uro ex VAT	£ inc VAT*	*Prices at 1st Sept. 1 2005
Ovni 345	€136,620	£110,700	
Ovni 365	€165,000	£133,700	£ prices, based on €1.45 = £1, are indicative only and will vary with ex-rate changes.
Ovni 395	€185,000	£143,950	
Ovni 435	€221,950	£179,850	
Ovni 455	€292,675	£237,170	
Ovni 455cc	€327,998	£265,800	Copyright North Sea Maritime Ltd Dec. 2005
Cigale 14M	€302,020	£244,750	
Cigale 16M	€362,625	£293,850	