

North Sea Maritime's Alubat Newsletter September 2005

OVNI 435 - Off the Beach in Guadeloupe!

Many of you will have seen this picture on a postcard we sent out - but we couldn't resist repeating it. It's not 'Vagabond des Mers', the 435 at the show, but with the winter closing in we thought a picture of her sister ship evoking sunshine and beaches coupled with the classic Ovni radar arch and distinctive, multi-chine bare aluminium hull would remind all who visit us at Southampton, and those who view this electronically, of why you might want to sail an Ovni. If you've picked this up onboard at the boat show, thank you for your visit which we hope you enjoyed



Future Events: **London Boat Show –Jan 06**
Our demonstrator 435 is being delivered in late December ready for the boatshow where we will be exhibiting on a marina berth - a change from last year. She will come to us via the Paris boatshow in December.

NEW 365! - Mentioned in our last newsletter, the new 365 will be live next Spring. The first one hits the UK in June 06 ready for her debut at Southampton 06. Plans are now available.....

FACTORY VISITS: If you want to learn more about the Ovnis, join us at the Alubat factory for a guided tour and possible test sail. Next visit mid-October.



From factory to Hythe!

The 345 'Hansarla' is based at Hythe Marina during the show. Open house viewing (10.30 - 17.00) at weekends, weekdays by appointment. New in July, she already has an impressive log book.

PRICE NEWS: Despite petrochemical industry increases, Alubat have held last year's prices with the exception of the 395.

Next Available Delivery: Ovni 435, January 2006
Get a head start on the 2006 season with this 435 which will come equipped with Simrad instruments and North Sails. Contact us for the full spec/price.

Other Deliveries: A couple of slots for July 2006 were available as we went to press. We are also taking orders for Autumn 2006 and into 2007.

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Paris Boat Show Trip - Dec 05

- Please advise us early if you would like to join us. It's not a guided tour with every second word being Ovni! We take a more informal approach; a few of the NSML team will be on hand on the Alubat stand to answer any queries in English on Friday 2nd and Saturday 3rd December. Come evening time we re-group and head off to sample Parisian cuisine. It's a chance to meet Ovni owners, current and expectant, and to see a fuller line-up of boats.
- The boat line-up will be 345 – 395 – 435 - 455

Ovni Owner's Rally - Studland Bay .

We cannot complete this newsletter without a mention of the Ovni rally. Fantastic weather, challenging treasure hunt, followed by the beach BBQ and junior fire building event on the Saturday evening. Sunday brought a slow start, lots of dinghies going from one boat to another, but we all rallied round when Ovni 385 'Olona' was beached for a scrub off. Special thanks to the Brown family for organizing an excellent event. 'Olona' made a good return passage to Dartmouth from Studland Bay in around 11 hours, wind on her nose. She averaged just under 7 knots for the trip. For more info about the club see www.ovniowners.co.uk.

PRICE/SPECIFICATION NEWS:

We sell in Euros with a Sterling price only fixed at the time of the first payment if requested. Prices below apply to deliveries from September 2005 onwards, although delivery slots are sold until late summer 2006 except for the Jan 06 435 mentioned left.

	€uro ex VAT	£ inc VAT*	*Prices at 1st Sept. 1 2005	
Ovni 345	€136,620	£110,700	£ prices, based on €1.45 = £1, are indicative only and will vary with ex-rate changes.	
Ovni 365	€165,000	£133,700		
Ovni 395	€185,000	£143,950		
Ovni 435	€221,950	£179,850		
Ovni 455	€292,675	£237,170		
Ovni 455cc	€327,998	£265,800		
Cigale 14M	€302,020	£244,750		
Cigale 16M	€362,625	£293,850		
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