

## North Sea Maritime's Alubat Newsletter April 05

### 23rd - 27th May - Alubat Factory Open Week

This is another opportunity to see the Ovnis in production; from the flat metal plates to a complete boat. We have a 395 available to test sail given advance notice. Most models available to view in various stages of construction and completed including a 345, 36, 435. If you are considering the purchase of an Ovni in the next 2 or 3 years then it's an ideal opportunity to visit and start your planning! Contact us for details.

#### Developments:

The Ovni 36, mentioned above, is the oldest model in the range and is due for update. There will be a 36 at Les Sables d'Olonne to view until mid-June. This size is ideal for a cruising couple (even Atlantic crossing) or small family and we hope to bring more news to you soon. If you order a 36 now (to book your build slot) for delivery in 2006 you would be offered the chance to change to the new model.



A Cigale 14M - (as shown left) is due to be delivered later this summer. Let us know if you'd like to see one of these rare, long-legged thorough-breds in commission or build.

**Ovni 385 'Jemima' Update** - 'ARC 2005 - You can do it too!' After a busy sailing season last year, preparations are well underway for 'Jemima' to join 5 other Ovnis on the ARC 2005. She leaves Lymington in August, with various stopovers enroute to the Canaries before crossing to the Caribbean. What better way to learn how an Ovni sails? If you would like to be on one of these legs please contact Charlie Tait for details of the plans and costs involved: [www.charliesailing.co.uk](http://www.charliesailing.co.uk).



- Look out for our new advert in YM, p59. Just to wet everyone's appetite the photos were taken in Guadeloupe - an even sunnier shore than Les Sables d'Olonne! (See above)

- **FUTURE EVENTS - Southampton Boatshow September 16th-25th 2005** We will be exhibiting an Ovni 435, one of the most popular shallow draft bluewater cruisers around today. It's forerunner, the 43, is the boat of choice of Jimmy Cornell, founder of the ARC Rally. See his website for his comments on the boat: [www.noonsite.com/aventura](http://www.noonsite.com/aventura)
- **Paris boatshow trip - December 2005.** Following 2004's successful trip we will again be going to the show - combining boats, Christmas shopping and very good food can't be bad!

**UK Ovni Owner's current and expectant** - don't forget to check out the website at [www.ovniowners.co.uk](http://www.ovniowners.co.uk).

**Next Available Delivery: Ovni 435, January 2006**  
Get a head start on the 2006 season with this 435 which will come equipped with Simrad instruments and North Sails. Contact us or see the website for the full spec and price.

**Need a boat for 2005?** We have a 2002 Ovni 385, fully equipped & raring to go. At £148,000 inc VAT what's stopping you? See website for the spec.

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#### PRICE/SPECIFICATION NEWS:

We sell in Euros with a Sterling price only fixed at the time of the first payment if requested. Prices below apply to deliveries from September 2005 onwards, although delivery slots are sold until early summer 2006 except for the Jan 06 435 mentioned left.

	€uro ex VAT	£ inc VAT*	*Prices at 1 December 2004.
Ovni 345	€136,620	£110,700	
Ovni 36	€154,850	£125,480	£ prices, based on €1.45 = £1, are indicative only and will vary with the exchange rate.
Ovni 395	€177,625	£143,950	Copyright North Sea Maritime Ltd Apr.2005
Ovni 435	€221,950	£179,850	
Ovni 455	€292,675	£237,170	
Ovni 455cc	€327,998	£265,800	
Cigale 14M	€302,020	£244,750	
Cigale 16M	€362,625	£293,850	