

North Sea Maritime's Alubat Newsletter Sept. 2004

SOUTHAMPTON BOATSHOW

10th-19th September 2004

Marina Berth 288 - 'Bandeboo' Ovni 345

Come and see the latest version of this popular Ovni model with increased space in the heads and aft cabin created by moving the cockpit bulkhead further aft. The cockpit has not been compromised but there is an appreciable difference internally. Her inventory includes: Simrad log, echo, wind speed, hydraulic auto pilot-AP25 display head, GPS, VHF, larger winches, 40hp engine, fully battened main sail with lazy jacks and bag, sprayhood, wind generator, upholstery upgrade and three blade propeller. She is for sale at the discounted price of £124,000 inc VAT.

Watch This Space!

Alubat are launching a new model, the Alubat 58 which will debut at Dusseldorf in January. We have brief details of what will be a departure from the Ovni range being available in fixed or lifting keel versions.



Cigale 14M Test Review

A fantastic review in the August issue of PBO with some excellent photography which really caught the essence of these long-legged boats. 'Vanille' is now nestling in her berth in Cannes. See the website for more information and pictures: www.northseamaritime.com. We hope to have the 16M, 'Eglantine' shown above reviewed soon.

2002 Ovni 385 FOR SALE

Owner's 2 cabin 385, launched November 2002, currently lying in the Mediterranean for sale at £165,000 inc VAT. Comprehensive inventory includes fully battened main with lazy jacks, electric primary winches, windgenerator, watermaker, heating, Maxprop, full navigation equipment. Please call for more details.

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Ovni 345 'Bandeboo' in Studland Bay

Ovni 385 - 'Zinn' at Hythe Marina

- During Southampton Boatshow a two cabin, owner's version 385 will be moored at Hythe Marina and is available to view by appointment. She is a prime example of how Alubat can modify the interior to suit the owner. Please call 07973 220488 to arrange to view her.

Ovni 395 DEBUT AT LONDON SHOW 2005

The 395 for LBS 05 is at the start of her build programme. But some people can't wait so by demand we are offering the opportunity to see a new 395 in commission in France from 4th - 8th October by appointment only. Please call for details.

Welcome Home!

- To all the new Ovnis who have 'invaded' UK shores over the summer. Sightings are now likely on the River Deben, in Weymouth, Plymouth, Jersey, Poole, Southampton, Christchurch, Hayling Island and Penzance. Meanwhile the first two 385's 'Selkie' and 'Jemima' have been clocking up the sea miles; in Selkie's case circumnavigating the UK and in Jemima's covering over 3,500 sea miles in her duties as sailing school boat for Charlie Sailing Ltd. (www.charliesailing.co.uk). We hope that both skippers will write up some of their experiences for us to publish in future editions.

PRICE/SPECIFICATION NEWS: We sell in Euros with a Sterling price only fixed at the time of the first payment if requested. Prices below apply to deliveries from September 2005 onwards. There are two slots remaining pre Alubat's Summer shutdown in 2005 at the old prices.

	€uro ex VAT	£ inc VAT*	*Prices at 1 March 2004.
Ovni 345	€135,250	£107,380	
Ovni 36	€153,300	£121,700	£ prices, based on €1.48 = £1, are indicative only.
Ovni 385	€167,000	£132,600	
Ovni 395	€175,000	£138,950	
Ovni 435	€219,750	£174,460	
Ovni 455	€289,750	£230,040	
Ovni 455cc	€324,750	£257,800	

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