

Alubat Newsletter August 2003

Ovni 385 - UK Debut at Southampton Boatshow 2003

Ovni 385 no 65, named 'Selkie' by her new owners, arrived in the UK in June ready to make her debut at a UK boatshow in September. The picture on the right shows her coming down a narrow channel to Hayling Island with mudflats on all sides - just to remind you that she's not phased by a little shallow water!

Last September saw the debut of a 435 and many of you commented on her customised interior. 'Selkie' is at the other end of the spectrum being a standard 3 cabin layout. If you would like to refresh your memory of the layouts available before the show please let us know. See 'Selkie' on **BERTH 274** at the show.



This is the stern to look for at the boat show. Look for the yacht with the radar arch. (Our clients get younger each year)

We also have to thank Charlie Tait and his crew of [Charlie Sailing Ltd](http://www.charliesailing.co.uk) for bringing 'Selkie' back to the UK. Charlie Sailing have themselves ordered a 385 which will be delivered in December. She will be used for skippered charter and RYA tuition courses. For more information please see www.charliesailing.co.uk

DID YOU KNOW?

The thickness of the aluminium plate in the multi-chined Ovni 385 hull is 8mm at the base, 6 mm to the waterline and 4 mm above. These plates are welded onto a grid of frames and longitudinal stringers which together give immense strength to the Ovni hulls. This is highly labour intensive and typically accounts for about 3-4 weeks in the production process.

DATE FOR YOUR DIARIES:

London Excel Boatshow 2004, 8th to 18th January 2004. See the Ovni 385 - 3 cabin version. More details later

CIGALE/LEVRIER DES MERS

Alubat also manufacture the Cigale and Levrier des Mers ultra light displacement deep fin aluminium cruisers. Look out for reviews of in the yachting press this year.

Charter before you Buy - the Ultimate Test Sail

Charter an Ovni in Brittany or the Adriatic. Details on request.

NEWS IN BRIEF: the Ovni 32 has been discontinued, the range now starts with the 345
Need **INSURANCE?** Call us for a competitive quote..

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And this is 'Selkie' too.

Paris Boat Show 2003

We don't yet know which models Alubat will be displaying but it might be a good opportunity to mix boats and shopping before Christmas. Please ask for details.

PRICE/SPECIFICATION NEWS: We sell in Euros with a Sterling price only fixed at the time of the first payment if necessary. Prices below apply for deliveries from September 2004.

	€uro ex VAT	£ inc VAT*	*Prices at 1 March 2003. £ prices, based on €1.47 = £1, are for information only.
Ovni 345	€132,600	£105,990	
Ovni 36	€150,300	£120,138	
Ovni 385	€163,800	£130,930	
Ovni 435	€217,360	£173,740	
Ovni 455	€286,000	£227,830	
Ovni 455cc	€318,240	£254,375	